

| GCE Professional Business Services Summer 2019 |  |     |                         |     |                           |     |                        |     |                         |     |                                       |     |
|--|--|-----|-------------------------|-----|---------------------------|-----|------------------------|-----|-------------------------|-----|---------------------------------------|-----|
| Unit Level                                     | SPB1   |     | SPB2                    |     | SPB3                      |     | APB1                   |     | APB2                    |     | APB3                                  |     |
|  | Introduction to Professional Business Services |     | Human Resource Services |     | Financial Decision Making |     | Technology in Business |     | Leadership & Management |     | Project Management Skills & Processes |     |
|  | Raw  | UMS | Raw                     | UMS | Raw                       | UMS | Raw                    | UMS | Raw                     | UMS | Raw                                   | UMS |
| Maximum  | 80   | 72  | 100                     | 96  | 80                        | 72  | 90                     | 108 | 90                      | 108 | 120                                   | 144 |
| A  | 62   | 58  | 90                      | 77  | 61                        | 58  | 68                     | 87  | 66                      | 87  | 110                                   | 116 |
| B  | 55   | 51  | 78                      | 68  | 53                        | 51  | 60                     | 76  | 57                      | 76  | 96                                    | 101 |
| C  | 48   | 44  | 67                      | 58  | 45                        | 44  | 52                     | 65  | 48                      | 65  | 82                                    | 87  |
| D  | 41   | 36  | 56                      | 48  | 37                        | 36  | 44                     | 54  | 40                      | 54  | 68                                    | 72  |
| E  | 35   | 29  | 45                      | 39  | 30                        | 29  | 36                     | 44  | 32                      | 44  | 55                                    | 58  |

| Subject Level | % of A Level | Maximum UMS | A   | B   | C   | D   | E   |
|---------------|--------------|-------------|-----|-----|-----|-----|-----|
| AS            | 40%          | 240         | 192 | 168 | 144 | 120 | 96  |
| A2            | 60%          | 600         | 480 | 420 | 360 | 300 | 240 |

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| Please note: | <p>The Uniform Mark boundaries will not change for the lifetime of this specification.</p> <p>The Raw Mark boundaries will be set independently in each examination series.</p> <p>If you are planning to use these Raw Mark boundaries to estimate future performance and grades they must be used with caution as they are prone to change each series.</p> |
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| Awarding A*: | <p>A* grade will be awarded to candidates who have met both of the following criteria:</p> <ol style="list-style-type: none"> <li>gain an A grade overall at A level (480+ UMS out of 600 UMS); and</li> <li>gain 90%, or more, of the maximum UMS on the combined totals of their A2 units (324+ UMS out of 360 UMS).</li> </ol> <p>A* will be awarded for A level cash-ins only. It will not be awarded at AS cash-in or for individual units.</p> |
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